

Driving digital transformation

AVEVA™

AVEVA creates software that enables people to engineer, operate and maintain complex industrial assets safely, efficiently and cost-effectively. Our software transforms opportunities into business value across diverse markets, particularly for the process, batch and hybrid industries. Our broad portfolio of software solutions spans the entire operational life cycle of many of the world's major industries.



Operational Excellence



Subscription Transition



Digitalisation of the industrial world

Values and purpose

AVEVA is committed to being a leader in industrial software for a sustainable future, working with our employees, our customers, our partners and the wider communities where we do business. We aspire to a world where economic growth supports environmental sustainability, with better living standards for the communities where we and our customers operate.



Financial performance in the year to 31 March 2020

Total revenue	Recurring revenue	Adjusted EBIT	Adjusted EBIT margin	Adjusted diluted EPS
£833.8m	£518.5m	£216.8m	26.0%	108.15p
▲ 8.8%	▲ 25.7%	▲ 23.3%	▲ +310bps	▲ 24.9%

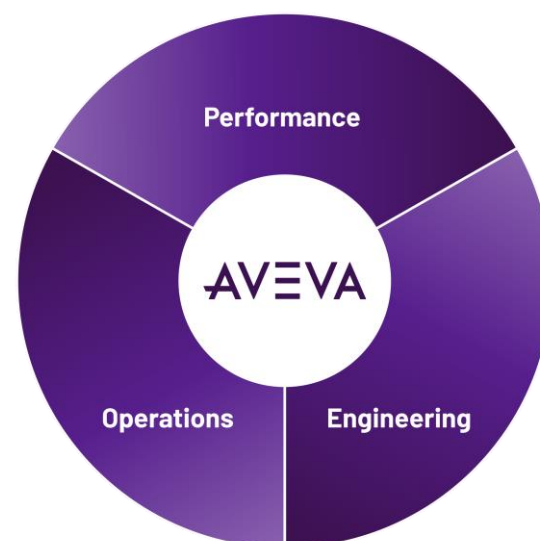
Business units

Engineering: >40% of revenue. Software including 3D design and simulation to reducing capital project time and cost.

Monitoring & Control: >30% of revenue. Monitor & Control solutions make the most of IIoT data by turning raw information into valuable insights.

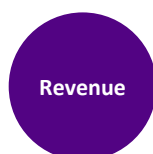
Asset Performance Management: c.15% of revenue. Maximises returns on industrial assets by increasing reliability, safety and efficiency using AI driven advanced analytics and 3D visualisation.

Planning & Operations: >10% of revenue. Planning & Scheduling software to maximise profitability across the supply chain and Operate & Optimise solutions to drive profitability and safety in manufacturing.



Medium-term targets and FY20 progress

Constant currency growth at least in line with industrial software market



+8.8%
£833.8m

Increase Recurring Revenue as a percentage of total revenue to over 60%



+25.7%
£518.5m

Improve adjusted EBIT margin to 30%



+310bps
26.0%

Next news flow

Trading update: 22 October 2020

Contacts

Head of Investor Relations

Matt.springett@aveva.com / +44 (0) 7789 818 684

Investor Relations programme Manager

Gemma.vallender@aveva.com