

## Driving responsible use of the world's resources

For more than 50 years, AVEVA has helped industry advance and improve with cutting-edge technology. Our vision is ambitious: beyond mere operational and engineering efficiency, we seek to drive responsible use of the world's resources.



## Overview

AVEVA has continued to make good progress towards this vision and delivered solid results in the financial year ended 31 March 2022. Despite the continuing Covid-19 pandemic and increased geopolitical uncertainty, the business demonstrated resilience, while our employees and management team showed remarkable commitment and flexibility.

The Group delivered ARR growth of 10.2% and revenue growth of 7.1% on an organic constant currency basis, while making considerable investment to lay the foundations for future growth.

The Board of Directors proposes a final dividend of 24.5 pence per share, which represents a modest increase over the prior year.

## Strategic developments

The industrial software sector remains exciting, with structural growth driven by large trends in technology and imperatives such as sustainability, while our competitive position remains strong.

Following the acquisition of OSIsoft in March 2021, we have made significant progress in integration of the PI System business. This has been a key area of focus for the Board and I am pleased with the progress that we have made, particularly on the product integration and revenue synergies. AVEVA is transitioning to a subscription and SaaS business model and this is an important area that the Board and its Committees continue to focus. The key focus for the Group will be driving Annualised Recurring Revenue (ARR) growth in order to achieve our FY26 financial targets. ESG, culture and succession planning continue to be key topics for the Board and these will also continue to be on our agenda for FY23.

## Board developments

As I covered in my Statement last year, Peter Herweck became AVEVA's CEO on 1 May 2021. Peter is familiar with AVEVA's business having served on AVEVA's Board since 2018. He played a key role in bringing together AVEVA and the Schneider Electric industrial software business and more recently, has been leading the business through the integration of OSIsoft.

As part of having a strong and diversified Board, we welcomed two new Board members during the financial year. We were pleased to welcome Hilary Maxson as a Non-Executive Director of AVEVA and as a member of the Nomination and Governance Committee, replacing Peter Herweck when Peter became CEO.

Hilary is Executive Vice President, Group Chief Financial Officer at Schneider Electric and brings a significant range of knowledge and perspective to the Board, supporting AVEVA as it enters a new growth phase.

In addition, we were pleased that Dr. Ayesha Khanna joined the Board as an independent Non-Executive Director. Ayesha is Co-Founder and CEO of ADDO AI, an artificial intelligence (AI) solutions firm and incubator, and brings a significant depth of technology and industry knowledge to the Group's digital transformation strategy.

Following the end of the financial year, we were delighted that Anne Stevens joined the Board in May 2022, as an independent Non-Executive Director and will become Chair of the Remuneration Committee later this year. In her previous roles Anne was Chief Executive of GKN plc as well as Chairman and CEO of SA IT Services from 2011 until December 2014. Prior to this, she was COO for the Americas at Ford Motor Company until 2006. Anne's broad international expertise and wealth of industry knowledge will strengthen the Board and will contribute to the Committee's range of skills.

AVEVA's Deputy CEO and CFO, James Kidd, became Chief Strategy and Transformation Officer on 1 March 2022, focusing on driving both organic and inorganic growth initiatives. James remains on the Board as one of two Executive Directors alongside Peter Herweck. On James' appointment to his new role, Brian DiBenedetto assumed the role of Chief Financial Officer.

Jennifer Allerton, having completed nine years service, retires as Non-Executive Director and Chair of the Remuneration Committee at the conclusion of the 2022 AGM. On behalf of the Board, I would like to thank Jennifer for her support and contributions to the Group and the Board. I wish her the very best for the future.

I'm delighted to have an opportunity to remain AVEVA's Chairman beyond AVEVA's 2022 AGM. I look forward to working with our highly experienced Board and Executive Leadership Team as we ensure AVEVA continues its growth trajectory.

## Summary

On behalf of the Board, I would like to sincerely thank all our employees for their support, hard work and dedication this year. Our employees are AVEVA's most valuable asset, continuing to demonstrate flexibility and resilience. We also acknowledge and thank our customers, partners, shareholders and other stakeholders for their continued support. We look forward to a successful future together.

### Philip Aiken AM

Chairman

7 June 2022